### DUPLICATE

### PUBLIC VERSION PROPRIETARY INFORMATION REDACTED

## Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of	)	<u>o</u> ,	£0.	<u>.</u>
AMERICAN COMMUNICATIONS SERVICES, INC. Complainant	) )	File No. E-97-09		1 30 is 1
v.	)		711045	فسي
BELLSOUTH TELECOMMUNICATIONS, INC.  Defendant	) )		7 5	

### INITIAL BRIEF OF AMERICAN COMMUNICATIONS SERVICES, INC.

AMERICAN COMMUNICATIONS SERVICES, INC.

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SERVICES, INC.
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DATED: May 23, 1997 (Public Version filed May 30, 1997) Brad E. Mutschelknaus Steven A. Augustino KELLEY DRYE & WARREN LLP 1200 Nineteenth Street, N.W., Suite 500 Washington, D.C. 20036 202-955-9600

Its Attorneys

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#### SUMMARY

One of the principle purposes of the Telecommunications Act of 1996 ("1996 Act") was to usher meaningful competition into the local exchange market. Recognizing that access to the local loop was an insurmountable barrier to the development of local exchange competition, Congress and the Commission required that incumbent local exchange carriers ("LECs") negotiate interconnection agreements with local service competitors and enable them to purchase local loops as unbundled network elements. The hope was that competitive local exchange carriers ("CLECs") would combine unbundled loops with their own local network facilities to offer a truly competitive, facilities-based local exchange alternative.

ACSI accepted this invitation. The company, which operates 21 competitive access networks throughout the Southern and Southwestern United States, negotiated an Interconnection Agreement with BellSouth and invested heavily to develop and deploy local switched services. The provisioning of unbundled local loops by BellSouth in a timely and seamless fashion was fundamental to the success of ACSI's business plan. As the new player in the market, it was essential that its services be regarded by customers as at least equal in quality to the services currently provided by BellSouth. Since ACSI likely would be blamed for failed installations, regardless of who was actually at fault, it was critical to ACSI that BellSouth be able to install local loops on time and without undue customer disruption.

To address these concerns, the Interconnection Agreement executed between ACSI and BellSouth on July 25, 1996, expressly provided that, wherever facilities were available, BellSouth would install loops by the Customer Due Date, that cutovers would ordinarily be accomplished with a service disruption of no more than 5 minutes, and that installation intervals would be at parity to those achieved when BellSouth provides service to its own end

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users. Unfortunately, when ACSI submitted its first orders for unbundled loops in Columbus, Georgia during November 1996, BellSouth was completely unprepared to honor its commitments. Despite the fact that it had a lead time of 10 months after enactment of the 1996 Act, and 5 months after execution of the Interconnection Agreement, BellSouth proved to be totally incapable of processing and installing orders for unbundled loops and Service Provider Number Portability ("SPNP").

Installation was routinely delayed substantially. Customers were put out-of-service for hours. SPNP installation was not coordinated and, consequently, affected customers could not receive inbound calls. Even after service was installed, customers would inexplicably suffer after-the-fact disconnections. ACSI soon was forced to suspend its submission of loop orders to preserve its own business goodwill. But it lost revenue, lost customers, and suffered damage to its business reputation as a result of BellSouth's inability to perform.

This is not a situation involving isolated start-up problems. It is a wholesale systems failure attributable to BellSouth's unwillingness to dedicate adequate resources to meet its legal obligation to provide reasonable access to unbundled network elements.

ACSI was the unwitting victim of BellSouth's complacency. In short, BellSouth's eagerness to obtain an Interconnection Agreement which could be used to support a Section

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271 application for long distance authority was far greater than its willingness to dedicate resources to meet its Section 251-252 interconnection obligations. This failure violates Sections 201, 251 and 252 of the Communications Act, as amended, the corresponding provisions of the Commission's rules and relevant provisions of the Interconnection Agreement. As a consequence, ACSI has suffered substantial damages which it respectfully asks the Commission to remedy herein.

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American Communications Services, Inc.	)	
Complainant	) File No. E-97	7-09
v.	)	
BELLSOUTH TELECOMMUNICATIONS, INC.  Defendant	) )	

### INITIAL BRIEF OF AMERICAN COMMUNICATIONS SERVICES, INC.

American Communications Services, Inc. ("ACSI"), by its undersigned counsel, respectfully submits its initial brief on the formal complaint brought by ACSI against BellSouth Telecommunications, Inc. ("BellSouth").

#### INTRODUCTION

ACSI is the first competitive local exchange carrier ("CLEC") to order unbundled local loops from BellSouth and one of the first in the country to begin providing a competitive facilities-based alternative to the exchange services of the incumbent local exchange carriers ("LECs"). The Telecommunications Act of 1996 ("the 1996 Act") gives new entrants such as ACSI the right to interconnect to the networks of incumbents such as BellSouth in order to purchase unbundled network elements, to exchange local traffic and to

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exchange services. Incumbent LECs must enter into local interconnection agreements with new entrants for these purposes. Equally important, however, BellSouth and other incumbent LECs must deliver on their obligations in actual practice, by fulfilling orders placed by CLECs promptly, accurately and reliably. If CLECs are denied the ability to provide service quality at least at parity to that delivered by incumbent LECs to their own end users, new entrants will be stigmatized in the market as providers of sub-standard local services. Consequently, they will not be able to attract or retain customers, and competition in local exchange services will be thwarted.

This complaint is before the Commission because BellSouth utterly and completely failed to install unbundled local exchange loops ("unbundled loops") when ACSI began submitting orders in November 1996. Rather than transitioning customers easily and seamlessly from BellSouth's local exchange services to ACSI's, as the Interconnection Agreement between the parties and the Commission's rules require, BellSouth severely disrupted service to ACSI's new customers, disconnected them for periods of 4 to 24 hours each, and frequently failed to coordinate the cutover so that these customers could receive calls dialed to their old telephone numbers. Moreover, because BellSouth disrupted ACSI's most critical orders — those orders submitted while ACSI was trying to establish its initial foothold in Columbus, Georgia — ACSI was forced to place all of its pending orders on hold and delay the submission of additional orders until BellSouth proved its capability to handle them competently and efficiently. The provisioning and service quality difficulties have not been resolved and numerous additional delays and interruptions attributable to BellSouth's ill-prepared loop order procedures continue to the present day.

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BellSouth responds by claiming that this case is a simple example of ordinary start-up problems, which were promptly corrected and which might have been avoided altogether if ACSI had worked with BellSouth more extensively prior to submitting its first orders.

However,

BellSouth was and is completely

unprepared to fulfill orders in commercially feasible volumes and with a commercially acceptable level of quality and accuracy.

attached at App. 7.1

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Documents relevant to this case are attached as an Appendix hereto. Documents in the Appendix will be cited as "App. \_\_".

The Commission must act quickly and decisively to correct the problems

BellSouth is either unwilling or unable to correct itself, to give ACSI a reasonable

opportunity to compete with Bellsouth, and to make ACSI whole for the damage it has
suffered to date.

#### I. STATEMENT OF FACTS

#### A. The Parties

ACSI, through its local exchange operating subsidiaries, is authorized to provide dedicated local exchange services in 14 states and switched local exchange service in 11 states, including 8 states in the BellSouth region. Stipulation ¶ 1, App. 5.<sup>2</sup> ACSI operates a total of 21 fiber optic networks throughout the Southern and Southwestern United States and has 36 such networks under construction. *Id.* ¶ 4.

ACSI's first operational fiber optic network providing switched local exchange services is located in Columbus, Georgia, a location within BellSouth's local exchange operating territory. *Id.* ¶ 5. Other switches in service in the BellSouth region include Louisville, Kentucky and Montgomery, Alabama. Third Declaration of Brenda Renner ¶ 8 ("Renner Dec."), App. 1.

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<sup>&</sup>lt;sup>2</sup> All cites to the Stipulation are to the "Stipulated Facts" section, beginning on p. 6, of the parties' Joint Statement of Stipulated and Disputed Facts and Legal Issues.

BellSouth is a Bell Operating Company ("BOC") as defined in 47 U.S.C. § 153(35) and a wholly-owned subsidiary of BellSouth Corporation, a regional Bell holding company. Stipulation ¶ 6. It provides switched local exchange and other telecommunications services in Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee. *Id.* ¶ 7. In those markets in which it operates, BellSouth is an incumbent LEC as defined in 47 U.S.C. § 251(h). BellSouth is the incumbent LEC in Columbus, Georgia. *Id.* ¶ 8.

### B. The ACSI-BellSouth Interconnection Agreement and its Implementation

#### 1. The Interconnection Agreement

On July 25, 1996, ACSI and BellSouth entered into an Interconnection Agreement setting forth the terms and conditions for BellSouth's provision of interconnection, unbundled network elements, and local traffic exchange services, and expressly acknowledging that certain pricing issues would be submitted for arbitration before the state commissions. See, App. 4 (attaching excerpts from the Interconnection Agreement).<sup>3</sup> In August 1996, ACSI filed petitions for arbitration with several state commissions in the BellSouth region, seeking a ruling on these unbundling and pricing issues. On October 17, 1996, before the arbitration proceedings were completed, ACSI and BellSouth signed an Amendment ("Amendment") to the Interconnection Agreement, which resolved all outstanding issues raised in the arbitrations. Stipulation ¶ 12.

The Interconnection Agreement between ACSI and BellSouth, including the Amendment, has been approved by the Georgia Public Service Commission ("PSC") and

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<sup>&</sup>lt;sup>3</sup> The entire Interconnection Agreement is appended as Exhibit A to ACSI's formal complaint in this proceeding.

other state commissions in the BellSouth region pursuant to Section 252(e)(1) of the Act, 47 U.S.C. § 252(e)(1). Stipulation ¶ 13.

The relevant provisions of the Interconnection Agreement are as follows:

- (a) with respect to order processing, Section IV.C.2 of the Interconnection

  Agreement provides, in relevant part, "Order processing for unbundled loops shall be
  mechanized, in a form substantially similar to that currently used for the ordering of special
  access services. Automated interfaces shall be provided into a centralized operations support
  system database for determining service availability on loops . . ., confirmation of order
  acceptance and ongoing order status."
- (b) with respect to provisioning, Section IV.C.8 of the Interconnection Agreement provides, in relevant part, "BellSouth will install unbundled loops . . . by the Customer Due Date ("CDD") where facilities permit."

abla

- (c) with respect to the conversion of exchange service to network elements,

  Section IV.D.1 of the Interconnection Agreement provides, "Installation intervals must be
  established to ensure that service can be established via unbundled loops in an equivalent
  timeframe as BellSouth provides services to its own customers, as measured from the date
  upon which BellSouth receives the order to the date of customer delivery."
- (d) with respect to the conversion of exchange service to network elements,

  Section IV.D.2 of the Interconnection Agreement provides, "On each unbundled network

  element order in a wire center, ACSI and BellSouth will agree on a cutover time at least 48

  hours before that cutover time. The cutover time will be defined as a 30-minute window

  within which both the ACSI and BellSouth personnel will make telephone contact to complete
  the cutover."

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- (e) with respect to the conversion of exchange service to network elements,

  Section IV.D.3 of the Interconnection Agreement provides, "Within the appointed 30-minute
  cutover time, the ACSI contact will call the BellSouth contact designated to perform crossconnection work and when the BellSouth contact is reached in that interval, such work will
  be promptly performed."
- (f) with respect to the conversion of exchange service to network elements,

  Section IV.D.6 of the Interconnection Agreement provides, "The standard time expected

  from disconnection of a live Exchange Service to the connection of the unbundled element to

  the ACSI collocation arrangement is 5 minutes."
- (g) with respect to the conversion of exchange service to network elements,

  Section IV.D.7 of the Interconnection Agreement provides, "If unusual or unexpected

  circumstances prolong or extend the time required to accomplish the coordinated cut-over,

  the Party responsible for such circumstances is responsible for the reasonable labor charges

  of the other Party."
- (h) with respect to the conversion of exchange service to network elements,

  Section IV.D.8 of the Interconnection Agreement provides, "If ACSI has ordered Service

  Provider Number Portability (SPNP) as part of an unbundled loop installation, BellSouth will

  coordinate implementation of SPNP with the loop installation."
- (i) with respect to service quality, Section IV.E.3 of the Interconnection

  Agreement provides, "Installation and service intervals shall be the same as when BellSouth

  provisions such network elements for use by itself, its affiliates or its own retail customers."

Taken in combination, these contract terms require BellSouth to provision unbundled local loops at ACSI's request in an expeditious and efficient fashion, without causing undue

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service disruptions to affected end users, and in all cases on parity with service levels BellSouth provides to itself or its own customers.

#### 2. Preparation for the Submission of Live Orders

Both the terms of the Interconnection Agreement itself and the course of dealing between the parties display a common understanding and intent that the provisioning of unbundled loops begin as soon as practicable after approval of the Agreement. Section XVIII of the Interconnection Agreement, entitled "Implementation of Agreement," provides, "The Parties agree that within 30 days of the execution of this Agreement they will adopt a schedule for the implementation of this Agreement. The schedule shall state with specificity, ordering, testing, and full operational time frames. The implementation shall be attached to this Agreement as an addendum and specifically incorporated herein by this reference."

Although BellSouth never requested that the parties develop a formal implementation schedule, BellSouth Response to ACSI Interrogatory No. 10, App. 6, ACSI began addressing these issues even before the Agreement was completed. On July 9, 1996, Paul Kingman of ACSI sent a letter to Pinky Reichert of BellSouth requesting collocation arrangements for Columbus, Georgia; Montgomery, Alabama; and Louisville, Kentucky. Kingman Letter, App. 8. Mr. Kingman informed BellSouth that ACSI intended to have these switches "installed, tested, and in use by year-end." *Id.*<sup>4</sup>

Between the date of its Interconnection Agreement and the submission of its first orders in Columbus, Georgia, ACSI had ongoing discussions with each of the contact

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<sup>&</sup>lt;sup>4</sup> Indeed, the collocation in Columbus, Georgia was scheduled at that time for July 18, 1996. *Id*.

persons designated by BellSouth for implementation of the Interconnection Agreement.

Renner Dec. ¶ 3. These discussions addressed all of the issues necessary for ACSI to interconnect with BellSouth and begin ordering unbundled loops. ACSI worked with BellSouth's Vic Atherton regarding network trunking issues, Gloria Calhoun regarding loop provisioning and RCF processing, Stephanie Reardon regarding settlement and billing processes, Sid Conn and Val Sapp regarding 911 coordination issues, operator service issues, and directory assistance, and Stephanie Cowart, Jane Rauleson, and Jim Linthicum regarding call processing, traffic exchange and billing processes. *Id.* ACSI further held related telephonic or in-person meetings with BellSouth representatives on dozens of occasions, including the following:

6/7/96	Conference call with Vic Atherton regarding network interconnection trunking.
6/11/96	Conference call with Stephanie Reardon regarding alternate bill and third party processes.
6/21/96	Conference call with Gloria Calhoun regarding unbundled loops and RCF processing.
 7/8/96	Conference call with Stephanie Reardon regarding Settlement and Billing processes.
8/13-14/96	Two day meeting at ACSI regarding BellSouth Call Flow Overview. Representatives from BellSouth included Stephanie Cowart, Jane Rauleson, Jim Linthicum. Discussions concerned call processing, traffic exchange and billing processes.
8/22/96	Conference call with Gloria Calhoun to discuss LCSC processes specific to INP and unbundled loop orders.

9/12/96 Conference call with Sid Conn regarding BellSouth LIDB process overview.<sup>5</sup>

Id. ¶ 4.

BellSouth's internal documents confirm that it knew ACSI intended to process live orders as soon as possible, and in no event later than the end of 1996.

App. 9.

App.

10.

During August 1996, it became apparent that complete date would not be feasible, but the parties continued to work toward an implementation date as soon as possible.

<sup>&</sup>lt;sup>5</sup> In addition, a consultant employed on ACSI's behalf had several conference calls and meetings with Sid Conn, Val Sapp and other BellSouth personnel throughout July and August 1996 to coordinate ancillary service processes, including directory assistance, operator services, and 911. *Id.* ¶ 3.

App. 15.

App. 11 (emphasis added).

App. 12 (emphasis added).

Indeed, BellSouth's documents make clear that

App. 13, p. 2.

<sup>&</sup>lt;sup>6</sup> Under current number administration procedures, NXX codes (the first three digits in a seven digit telephone number) are reserved exclusively to individual LECs and CLECS.

Id., p. 2.

However, BellSouth was unable or unwilling to dedicate sufficient resources to develop and implement the requisite systems and processes.

## C. Service Disruptions Experienced on ACSI's Initial Loop Orders in Columbus, Georgia

At no time did BellSouth request ACSI to engage in joint testing of its order processing procedures. BellSouth Response to ACSI Interrogatory No. 11, App. 6.

Nevertheless, prior to submitting orders for actual end users, ACSI on its own initiative conducted 15 tests of BellSouth's provisioning of Service Provider Number Portability ("SPNP") and one test of loop provisioning, all on BellSouth lines subscribed to ACSI.

Renner Dec., ¶ 10. Each of these tests were completed satisfactorily. Id. Numerous BellSouth personnel, including Lynn Smith, Barbara Jean, and Paula Murphy, were aware that these tests were being conducted.

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<sup>&</sup>lt;sup>7</sup> For example, cutover of the test order to ACSI (including coordination of SPNP) was achieved on November 22, 1996 in less than one hour. *Id.*, Attachment A.

Encouraged by these results, ACSI launched its first switched local exchange service offerings in Columbus, Georgia in November 1996. But ACSI was terribly misled by the test results. From the outset, loop installations ordered by ACSI were delayed unreasonably or caused customers to lose service. The problems were typified by ACSI's experience with its first three loop orders submitted to BellSouth. The affected customers on these orders were Corporate Center, Jefferson Pilot and Mutual Life Insurance Company.

Corporate Center: On October 29, 1996, ACSI submitted a request that BellSouth assign this line to ACSI in its LIDB database. Renner Dec. ¶ 11 (and Attachment A thereto). An ASR to provision an unbundled loop to ACSI for serving this customer was submitted on November 25, 1996. *Id.* BellSouth confirmed the requested due date of November 27, 1996, and attempted to cut over the customer at that time. *Id.*, see also BellSouth Response to ACSI Interrogatory No. 16. BellSouth's initial attempt to provision an unbundled loop to ACSI failed on November 27, 1996, causing the customer to be disconnected from all local services for over 24 hours. *Id.* ¶ 13. The customer was returned to BellSouth local exchange service on November 28, 1996, and the due date for loop provisioning to ACSI rescheduled. *Id.* Ultimately, BellSouth re-attempted installation on January 7, 1997, and the cutover occurred in less than one hour. *Id.* at Attachment A.

Jefferson Pilot: On November 19, 1996, ACSI submitted a request that BellSouth assign this line to ACSI in its LIDB database. Renner Dec. ¶ 11 (and Attachment A thereto). An ASR to provision an unbundled loop to ACSI for serving this customer was submitted on November 20, 1996. *Id.* BellSouth confirmed the requested due date of November 27, 1996, and attempted to cut over the customer at that time. *Id.*, see also BellSouth Response to ACSI Interrogatory No. 16. During BellSouth's attempt to provision

an unbundled loop to ACSI on this date, however, the customer was disconnected for approximately 4-5 hours. *Id.* ¶ 13. When the unbundled loop order was implemented and ACSI began provisioning local exchange service to the customer, however, it was discovered that BellSouth failed to implement ACSI's order for SPNP on this line. *Id.* Calls placed to the customer's old (BellSouth) telephone number were not being routed to the new (ACSI) number. As a result, the customer -- a business selling insurance services -- was able to place outgoing calls, but could not receive any incoming calls dialed to the customer's business number. Calls dialed to the old telephone number received a BellSouth intercept message stating that the number had been disconnected.

Mutual Life Insurance Company: On November 19, 1996, ACSI submitted a request that BellSouth assign this line to ACSI in its LIDB database. Renner Dec. ¶ 11 (and Attachment A thereto). An ASR to provision an unbundled loop to ACSI for serving this customer was submitted on November 20, 1996. *Id.* BellSouth confirmed the requested due date of November 27, 1996, and attempted to cut over the customer at that time. *Id.*, see also BellSouth Response to ACSI Interrogatory No. 16, App. 6. During BellSouth's attempt to provision an unbundled loop to ACSI on this date, the customer was disconnected for approximately 6-7 hours. *Id.* ¶ 13. As with Jefferson Pilot, after the unbundled loop order was implemented, it was discovered that BellSouth failed to implement ACSI's order for SPNP. *Id.* Thus, Mutual Life also was unable to receive calls placed to its old telephone number, and callers instead received an intercept message stating that the number had been disconnected.

A week following ACSI's disastrous experience on November 27, 1996, BellSouth attempted to provision additional unbundled loop orders submitted by ACSI. These

additional orders replicated ACSI's initial experiences, with lengthy service disruptions and delayed installation of simple loops. These additional problems affected ACSI customers

Joseph Wiley, Jr., Cullen & Associates, and Carrie G. Chandler.

Joseph Wiley, Jr.: This order was initially submitted as a LIDB storage request on November 19, 1996 and an ASR was submitted on December 2, 1996. Service was requested to be installed on December 4, 1996, and BellSouth confirmed the requested due date and time. Renner Dec. ¶ 14. On December 4, 1996, the customer experienced multiple disruptions in his BellSouth service, which continued through December 5, 1996. BellSouth was unable on this attempt to establish service through the use of unbundled local loops. Ultimately, an unbundled loop was not provisioned until January 3, 1997. *Id.* at Attachment A.

Cullen & Associates: This order was initially submitted as a LIDB storage request on November 19, 1996 and an ASR was submitted on December 2, 1996. Renner Dec. ¶ 14.

Service was requested to be installed on December 4, 1996, and BellSouth confirmed the requested due date and time. *Id.* On December 4, 1996, the customer experienced multiple disruptions in its BellSouth service, and BellSouth's initial cutover attempt ended without establishing service through unbundled loops. Ultimately, an unbundled loops was not provisioned until December 23, 1996. *Id.* at Attachment A.

Carrie G. Chandler: This order was initially submitted as a LIDB storage request on November 19, 1996 and an ASR was submitted on December 2, 1996. Renner Dec. ¶ 14. Service was requested to be installed on December 5, 1996, and BellSouth confirmed the requested due date and time. *Id.* On December 5, 1996, the customer experienced multiple

disruptions in its BellSouth service, which were unexplained. BellSouth did not successfully install an unbundled loop until January 7, 1997.

Columbus, Georgia is a relatively small (approximate population 150,000)<sup>8</sup> and close-knit community. This litary of service failures quickly threatened to permanently poison ACSI's business reputation for being able to provide high quality local telecommunications services. Renner Dec. ¶ 15. Faced with the prospect of such permanent injury, ACSI was forced to suspend the submission of unbundled loop orders until it could be comfortable that BellSouth's provisioning problems were rectified, despite the fact that ACSI had invested heavily in constructing a competitive local exchange network and deploying a sales force. *Id.* Therefore, on or about December 4, 1996, ACSI informed BellSouth of its specific concerns arising from these provisioning failures and instructed it to place all of its pending orders on hold until the problems could be rectified. *Id.* 

#### D. Additional Service Disruptions Experienced by ACSI and its Customers

Unfortunately, additional experience with BellSouth has demonstrated that the severe service disruptions described above are not isolated instances or evidence of a past problem that has been rectified. ACSI continues to experience service quality deficiencies and unexplained outages on lines provisioned by BellSouth to ACSI. Even after ACSI filed the Complaint, and at a time when BellSouth claims that it was "successfully" providing unbundled loops to ACSI, BellSouth continued to cause service disconnections for ACSI customers. For example, ACSI has complained to BellSouth of several recent instances in

<sup>&</sup>lt;sup>8</sup> This does not include Fort Benning.

which BellSouth disconnected the following ACSI customers without warning and without explanation. Three of ACSI's customers suffered unexplained service disconnection in February 1997. Stipe Direct Testimony (Ga. PSC Docket No. 7212-U), App. 2. These three disconnected customers were Country's Barbecue, Jefferson Pilot and Columbus Tire.

Country's Barbecue: Country's Barbecue is a restaurant with a total of five locations in Columbus, Georgia. The owner of Country's Barbecue is an active member of the Chamber of Commerce and a highly visible citizen in the Columbus, Georgia community. On Friday, February 21, 1997, just prior to the busy dinner hour, service to Country's Barbecue was disconnected without warning or explanation. *Id.* Service was disconnected at all five locations for approximately two hours. *Id.* Shortly after this disconnection, the customer terminated service with ACSI and returned to BellSouth as its LEC.

Jefferson Pilot: Service to this customer, which also suffered disruptions during its initial loop installation, was disconnected on the evening of Friday, February 21, 1997. *Id.*Again, neither ACSI nor the customer received any warning that the disruption would occur, nor were they given any explanation at the time as to the cause of the problem. This disconnection was particularly disruptive to the customer because Jefferson Pilot regularly receives faxes from its home office on Friday evenings. *Id.* This disconnection prevented Jefferson Pilot from receiving such faxes and significantly disrupted its business. *Id.* The following week, Jefferson Pilot terminated service with ACSI and returned to BellSouth as its LEC. *Id.* 

<sup>&</sup>lt;sup>9</sup> Country's Barbecue and Columbus Tire were not named in the initial complaint and, thus, are not included in ACSI's claim for damages. However, their experience is offered as evidence that the provisioning problems discussed herein have not been rectified.

Columbus Tire: This customer had its service disconnected on February 24, 1997.

Service was disconnected in the late afternoon and was down for almost an hour. *Id*.

Each of those problems has caused ACSI to lose revenue due to delayed installation, or the loss of the customer involved. Even more disturbingly, the recurring pattern of service deficiencies has caused severe damage to ACSI's business reputation in the community. These circumstances have denied ACSI the opportunity to recover its investment in its local switched services network in Columbus, Georgia.

#### E. The Inability of BellSouth's LCSCs to Process Unbundled Loop Orders

ACSI's unbundled loop orders are submitted to and processed at a centralized facility known as the Local Carrier Service Centers ("LCSC").

Each item is a

direct quotation taken from

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